

**GOVERNMENT OF SAINT LUCIA**

**ENHANCING THE CAPACITY OF STAKEHOLDERS IN THE AGRICULTURAL SECTOR TO  
SUPPLY QUALITY PRODUCTS IN NEW MARKETS PROJECT**

**CONSULTANCY SERVICES TO FACILITATE THE IMPLEMENTATION OF FOOD SAFETY  
MANAGEMENT SYSTEMS IN SELECTED FARMS, FRESH PRODUCE EXPORTERS AND  
PACK HOUSES**

**REQUEST FOR EXPRESSIONS OF INTEREST**

The Government of Saint Lucia (GOSL) has received financing from the Caribbean Development Bank (CDB) in an amount equivalent to EUR253,970 towards the cost of the “Enhancing the capacity of stakeholders in the agricultural sector to supply quality products in new markets” Project and intends to apply a portion of the proceeds of this financing to eligible payments under a contract for which this invitation is issued. Payments by CDB will be made only at the request of GOSL and upon approval by CDB and will be subject in all respects to the terms and conditions of the Financing Agreement. The Financing Agreement prohibits withdrawal from the financing account for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import, to the knowledge of CDB, is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations. No party other than GOSL shall derive any rights from the Financing Agreement or have any claim to the proceeds of the Financing.

Export Saint Lucia, the Executing Agency, now wishes to procure consultancy services to facilitate the implementation of Food Safety Management Systems in selected farms, fresh produce exporters and pack houses.

The objectives of the consultancy are to provide technical support towards the implementation of the Good Agricultural Practices standard in selected farms, and the implementation of the Good Manufacturing Practices standard in selected exporters/pack houses towards certification. Further details can be found in the attached Terms of Reference. The duration of the assignment is expected to be for a period of 70 person-days over a period of 9 calendar months. Export Saint Lucia now invites interested eligible consulting firms to submit Expressions of Interest for the provision of these consultancy services.

Consultants shall be eligible to participate if:

- (a) in the case of a body corporate, it is legally incorporated or otherwise organized in an eligible country, has its principal place of business in an eligible country and is more than 50 percent beneficially owned by citizen(s) and/or *bona fide* resident(s) of eligible country(ies) or by a body(ies) corporate meeting these requirements;
- (b) in the case of unincorporated firms, the persons are citizens or *bona fide* residents of an eligible country; and
- (c) in all cases, the consultant has no arrangement and undertakes not to make any arrangements, whereby any substantial part of the net profits or other tangible benefits of the contract will accrue or be paid to a person not a citizen or *bona fide* resident of an eligible country.
- (d) consultants from member countries of CDB, as well as EU Member Countries which are not CDB Member Countries, and other countries which are eligible under EU procurement provisions, will be eligible to participate in these procurement opportunities.

Consultants are advised to review the detailed eligibility criteria detailed in Section 4 and conflict of interest provisions in Section 5 of the Procurement Procedures for Projects Financed by CDB (January 2021), as published on CDB's website.

In the assessment of submissions, consideration will be given to technical competence, qualifications and experience, local and regional experience on similar assignments, financial capability and existing commitments. Key Experts will not be evaluated at the shortlisting stage.

All information must be submitted in English. Further information may be obtained from the first address below between **8:00 a.m. and 4:30 p.m. Monday to Friday.**

An electronic copy of the Expressions of Interest must be sent in PDF format to the email in the first address below no later than **4:30 p.m. on Friday, December 23, 2022** and one electronic copy must be sent simultaneously to CDB at the second email address below. The Expression of Interest will be deemed to have been received at the time that it is received at the first email address below. The email containing each submission should include the name and address of the applicant. The subject line shall be clearly marked "**Expression of Interest – Consultancy Services to facilitate the Implementation of Food Safety**

**Management Systems in selected farms, fresh produce exporters and pack houses”.**

The selection method shall be Consultants’ Qualifications selection. Therefore, following the assessment of submissions, firms shall be assessed and compared, and the best qualified and experienced firm shall be selected. Only the selected firm shall be asked to submit a combined technical and financial proposal and, if such proposal is responsive and acceptable, be invited to negotiate a contract. GOSL reserves the right to accept or reject late applications or to cancel the present invitation partially or in its entirety. It will not be bound to assign any reason for not selecting any applicant and will not defray any costs incurred by any applicant in the preparation and submission of Expressions of Interest.

***1. Address 1***

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Export Saint Lucia  
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Point Seraphine, Castries  
LC04 301  
Saint Lucia  
Tel: (758) 468 2145  
Email: [ceo@exportsaintlucia.org](mailto:ceo@exportsaintlucia.org)

***2. Address 2***

Procurement Policy Unit  
Caribbean Development Bank  
P. O. Box 408  
Willey  
St. Michael  
Barbados, W.I. BB11000  
Tel: (246) 539 1600  
Email: [procurement@caribank.org](mailto:procurement@caribank.org)